

DATE: January 30, 2020

# Petersburg City Public Schools

## Addendum No. 1

TO: All Prospective Offerors  
REFERENCE: 2020 PCPS Internet and WAN, RFP #20-003  
DUE DATE: February 27, 2020, 3:00 p.m.

The referenced Request for Proposal (RFP) is amended to include the following information:

**Question 1:** Would bandwidth be upgraded at all remote sites or selective sites from the initial 1gb?

**Answer 1:** The district does not intend to increase service at all sites initially. Most, if not all, will stay at their current service level and will increase on an as-needed basis.

**Question 2:** TLS is a brand specific to Verizon. Is it the District's intent to only procure Verizon's TLS product or is the District simply seeking a layer 2 WAN solution?

**Answer 2:** The district is seeking both a dedicated internet service and layer 2 WAN services, vendor neutral for both types of service. Each site's "current service" was included in the RFP to provide prospective bidders an understanding of the existing network, not limit responses. "TLS" is only listed as a current service and to help describe the locations where WAN services will be needed, it is **not** a requirement. All equivalent services will be considered.

**Question 3:** Is traffic between remote sites expected to route directly to a remote site or does it go through the High School?

**Answer 3:** Currently all traffic is routed through the High School DIA connection.

**Question 4:** How is the pricing evaluated? Net cost of 1gb circuits and special construction over a 3-year period?

**Answer 4:** The scores for Costs of the E-rate Eligible and Ineligible services will be calculated by comparing the total charges (recurring and non-recurring) of the services the district intends to initially order over a 3-year period. Multiple service levels will be included. The district intends to evaluate Dedicated Internet, the WAN connection for the Administrative Office, and all other WAN connections separately.

**Question 5:** Our intent would be to build fiber dedicated to the District. Can we get floorplans of each site so we can determine the labor and cost involved with bringing new fiber into each building?

**Answer 5:** Floor plans are not available for this procurement.

**Question 6:** Do you anticipate extending the bid due date?

**Answer 6:** No

**Question 7:** What additional details are you willing to provide, if any, beyond what is stated in bid documents concerning how you will identify the winning bid?

**Answer 7:** The scores for Costs of the E-rate Eligible and Ineligible services will be calculated by comparing the total charges (recurring and non-recurring) of the services the district intends to initially order over a 3-year period. Multiple service levels will be included. The district intends to evaluate Dedicated Internet, the WAN connection for the Administrative Office, and all other WAN connections separately.

**Question 8:** Was this bid posted to the nationwide free bid notification website at [www.mygovwatch.com](http://www.mygovwatch.com)?

**Answer 8:** No

**Question 9:** Other than your own website, where was this bid posted?

**Answer 9:** <https://eva.virginia.gov/index.html> and <https://data.usac.org/publicreports/Forms/Form470Rfp/Index>

**Question 10:** How many IP's are required?

**Answer 10:** One for each site (10) listed and one for the WAN service.

All other terms and conditions remain unchanged.

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL.

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Name of Firm

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(Signature)

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(Date)

A SIGNED COPY OF THIS ADDENDUM MUST BE INCLUDED IN THE TECHNICAL PROPOSAL OR RETURNED PRIOR TO DUE DATE/TIME.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL PROPOSAL DOCUMENT. THE ORIGINAL PROPOSAL DOCUMENT MUST BE SIGNED.